



The WWBR News & Views

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Issue No. 7

Professionals Dedicated to Progress

July 23, 2021

2021 Board of Directors

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BOARD STAFF

Jeannie Rizzardi
Association Executive

Gracie Goddard
Executive Assistant

Cathy Landry
MLS Specialist

NEW OFFICE APPLICATIONS:

Eagle Point Real Estate, LLC
 Real Estate One – West Branch
 Smart Property Moves

NEW MEMBER APPLICATIONS:

Callie Adams – CB Schmidt Houghton Lake
 Brandy Alexander – REO Alpena
 Heidi Dunn – EXP Realty
 Kaydee Huntington – Exit Waterway
 Wendy Kirinovic – Smart Property Moves
 Chris Limback – Re/Max Alpena
 Theresa Lozen – REO Alpena
 Janet King – REO West Branch
 Charlene Oberlittner – CB Schmidt Cheboygan
 Debra Phillips – Smart Property Moves
 Leah Stanable – CB Schmidt Higgins Lake
 Tammie Tompkins – CB Schmidt Houghton Lake
 Angela Wozniak – REO Alpena

WELCOME NEW MEMBERS:

Sheila Bierlein – Heritage House Real Estate
 David Boyden – Midge & Co
 Peter Cross – Re/Max New Horizons
 Judith Grenkowicz – Canada Creek Realtors
 Jonathon Klukowski – Forty-Five North RE
 Margaret O'Rourke – C21 Northland Grayling
 Charity Proctor – Exit Waterway
 Devon Tasior – Forty-Five North RE
 Jake Wallison – Northern Lakes Properties

TRANSFER:

Kathie Parks to Eagle Point Real Estate, LLC
 Laura Shearer to Forty-Five North RE

DROPS:

Patty Murphy – United Country Great Lakes Realty

2021 Backpack Program

Boys & Girls Club Fill a Backpack Program

Help local needy kids start the school year!
 Contact the Board office for a suggested shopping list of supplies and snacks to go in your backpacks.

Pick Up at Offices Will Be:

AUGUST 16th – CHEBOYGAN, MACKINAC, EMMETT COUNTIES

AUGUST 17th – OTSEGO, MONTMORENCY, & OSCODA COUNTIES

AUGUST 18th – CRAWFORD, ROSCOMMON COUNTY

AUGUST 20th – ALCONA, ALPENA, PRESQUE ISLE COUNTIES

Email: mls@waterwonderlandboard.com
 by, August, 2021



GRAYLING COUNTRY CLUB

Thursday, September 16th, 2021
Shot Gun Start at 1pm

COST: \$65.00
(Includes 18 holes w/cart, box lunch, 2 margaritas, dinner & award ceremony)

REGISTER ONLINE or Call the Board Office



FLEX UPDATES/REMINDERS:

- **Added Terms:** FHA, USDA/RD, VA, Conventional Mortgage, Contract for Deed, Assumption.
- **Commercial Field Add:** Acres Field
- **A listing CANNOT be active in the MLS if it is NOT showable.**
- **You must input a listing into the MLS 24 hours after putting a sign out or any other type of marketing.**

2021 REALTOR OF THE YEAR – JACK DOUGLAS of BERKSHIRE HATHAWAY HOME SERVICES MICHIGAN CHEBOYGAN OFFICE



Jack has been a respected Realtor and Broker owner for over 38 years. Always the professional, always trying to help others, he’s one of a kind. Jack opened up his Century 21 office in Cheboygan in 1985, and after many successful years and changes, joined up with Berkshire Hathaway Home Services of Michigan’s Cheboygan Office since 2012. Jack has been involved with many charities in the Cheboygan area, such as the Mitten Tree, which provided gloves to those who didn’t have any.

With all of his knowledge and expertise in the industry, his leadership skills, his involvement with the Cheboygan Community, and to being an exceptional skilled REALTOR, the nomination and selection of Jack as Realtor of the Year put him on the top over other nominees for the award, and the Water Wonderland Board, along with all of his peers, congratulates him.

**2021 AFFILIATE OF THE YEAR
BOB BAUR OF HAWKEYE HOME INSPECTION COMPANY**



Bob, born and raised on a farm in Northern Michigan, has been working in Home Inspections as an inspector for over ten years. He started his own inspection business “Hawkeye Home Inspection Company” as a result of the **RESPECT** he has earned and the demand received from Real Estate Brokers urging him to do so.

Bob, has been a great supporter of the Water Wonderland Board of Realtors and all its members and we congratulate him as our Affiliate of the Year.



The Convention is the premier real estate education and trade show event in the Great Lakes State! Michigan Realtors® is honored to host The Convention each year. Packed full of quality CE Marketplace certified knowledge sessions, numerous networking opportunities and diverse new products and services, it’s sure to be an experience you won’t want to miss! [REGISTER NOW](#)

New Educational Form for Buyer Clients

In today’s uniquely competitive market, buyers are using a number of different strategies in an effort to make their offer stand out against all others. We have developed a form designed to help Realtors® educate and ensure that clients are making informed decisions. Specifically, the new form allows the Buyer to acknowledge and accept the risks associated with waiving an inspection, agreeing to a nonrefundable earnest money deposit and/or providing an appraisal guaranty.

Form is available in ZipForms under MI Realtors Library.

RESIDENTIAL SOLD INFORMATION FOR JUNE

COUNTIES	SALES		VOLUME		AVG. SALES		MEDIAN SALES	
	2020	2021	2020	2021	2020	2021	2020	2021
Alcona	7	13	1,461,000	2,435,900	208,714	187,376	115,000	150,000
Alpena	38	43	4,372,779	7,922,810	115,073	184,251	98,500	158,000
Antrim	5	9	1,011,000	1,753,873	20,200	194,874	210,000	179,000
Cheboygan	35	37	8,670,808	8,622,970	247,737	233,053	182,500	189,900
Chippewa	1	0	370,000	0	370,000	0	370,000	0
Crawford	27	27	3,947,320	5,645,700	146,197	209,100	125,000	189,900
Mackinac	1	7	85,000	2,306,400	85,000	329,485	85,000	189,900
Missaukee	1	0	215,000	0	215,000	0	215,000	0
Montmorency	19	23	2,228,100	4,022,020	117,268	174,870	84,500	136,000
Oscoda	17	20	2,200,125	1,976,400	129,419	98,820	128,500	86,500
Otsego	44	54	8,113,290	10,552,850	184,392	195,423	171,500	166,500
Presque Isle	23	7	3,503,250	1,792,500	152,315	256,071	149,900	253,000
Roscommon	93	63	14,828,722	13,188,450	159,448	209,340	120,000	150,000
Wexford	2	0	426,000	0	213,000	0	213,000	0



[REGISTER NOW](#)